



Lochinvar University



2012 TRAINING SCHEDULE

REGISTRATION:

Registration is quick and easy using our website. Register via the internet at www.Lochinvar.com.

A confirmation letter will be sent pending approval from your Lochinvar Regional Manager. If you have not received a confirmation letter within two weeks after sending your registration, please contact us. (615-889-8900)

GENERAL INFORMATION:

Lochinvar provides all meals while you are in Nashville, beginning the morning of the first school day.

Lochinvar will provide accommodations for two nights and will be based on double occupancy. All hotel arrangements will be made by Lochinvar.

Transportation arrangements to and from Nashville are your responsibility and are at your expense. Please do not make flight arrangements until you have received a confirmation letter.

Further details will be included in your confirmation letter.



Lochinvar[®]

High Efficiency Water Heaters and Boilers



LOCHINVAR SERVICE SCHOOLS

Who Should Attend:

Service Technicians possessing basic knowledge of water heaters or boilers who are interested in learning about Lochinvar commercial products.

How You Will Benefit:

You will learn how to install, operate and service Lochinvar commercial products.

Topics Covered:

- Product Design/Construction
- Installation Requirements
- Sequence of Operation
- Troubleshooting Procedures
- Firing, Assembly and Disassembly of Units in Hands-On Training Lab
- Tour of Lochinvar Manufacturing and Engineering Facilities



Product Specific Classes Offered:

- **Power-Fin Water Heaters & Boilers**
500,000 - 2,000,000 Btu/Hr
- **Copper-Fin II Water Heaters & Boilers**
400,000 - 2,070,000 Btu/Hr
- **Pool Heater Products**
150,000 - 2,070,000 Btu/Hr
- **KNIGHT / KNIGHT XL Heating Boilers**
50,000 to 800,000 Btu/hr
- **SYNC Heating Boilers**
1,000,000 to 1,500,000 Btu/hr
- **Armor / Shield Commercial Water Heater Products**
Armor (AW), and Shield (SN) Products
- **Commercial Solar Thermal Products**
Design and Installation of Commercial Solar Thermal Product Offering
- **Crest Commercial Boilers**
1,500,000 to 3,500,000 Btu/hr

Tuition: \$200.00

Payable by check, MasterCard or Visa, to be received no later than three weeks prior to course date.

SERVICE SCHOOL DATES

Power-Fin:

May 3 & 4, 2012
August 23 & 24, 2012

SYNC:

April 12 & 13, 2012
August 9 & 10, 2012

Armor/Shield Water Heaters:

May 31 & June 1, 2012
October 4 & 5, 2012

Copper-Fin II:

March 29 & 30, 2012
July 12 & 13, 2012
October 18 & 19, 2012

Pool Heater Products:

March 1 & 2, 2012

KNIGHT/KNIGHT XL:

April 24 & 25, 2012
June 12 & 13, 2012
September 18 & 19, 2012

Commercial Solar Thermal Products:

May 17 & 18, 2012
July 26 & 27, 2012

Crest Commercial Boiler:

March 13 & 14, 2012
June 26 & 27, 2012
September 6 & 7, 2012



Register today to reserve your space! www.Lochinvar.com



SIZING AND APPLICATION SCHOOL

Who Should Attend:

Individuals involved in commercial water heater sales and those involved in selection and sizing of water heaters.

How You Will Benefit:

You will learn the features and benefits of the Lochinvar commercial water heater product line, how to select the product best suited for a specific application, and how to correctly size the water heater to provide adequate volumes of hot water at a desired temperature.

There will be an emphasis placed on various electronic and manual sizing activities designed to familiarize you with Lochinvar's sizing software and traditional formula-based methodologies.

Products Covered:

- The Full Line of Lochinvar Water Heaters
- Special Emphasis on Gas Fired Commercial Water Heaters

Topics Covered:

- Fundamentals of Water Heating
- Commercial Water Heaters Manufactured by Lochinvar
- Construction, Operation, Sales Features and Benefits of Each Product
- Special Emphasis on Finned Copper Tube and Stainless Steel Water Heaters
- Energy Efficiency Comparisons and Cost of Operation
- Comparisons of Installed Cost
- Codes, Standards and Approvals
- Product Sizing and Application Exercises
- Tour of Lochinvar Manufacturing and Engineering Facilities

2012 Dates:

September 26 & 27, 2012

Tuition: NO tuition charge.

Class size is limited. Reservations must be received no later than three weeks prior to course date.



LOCHINVAR UNIVERSITY REGISTRATION

Fast and Easy:

1. Go to www.Lochinvar.com.
2. Choose the Training button at the top of the homepage.
3. Select the training class you would like to attend.

Check availability:

You can easily view information on the class such as dates or number of seats left for each class

4. On the individual training pages choose Registration/Check availability

Register:

5. Choose the Register link and fill out the required fields.

Once your information is received, confirmation paperwork containing class specifics, hotel reservations and payment instructions will be sent. Space is limited - apply today!

The screenshots illustrate the online registration process. The first image shows the 'Training' link highlighted in the website's navigation bar. The second image shows a 'MODEL LOOK UP' form with fields for Name, Email, and Phone. The third image shows a list of training courses, including 'Commercial Products School' and 'Commercial Condensing Boiler School'.

2012 TRAINING SCHOOLS

Place Stamp Here

300 Maddox Simpson Pkwy
Lebanon, TN 37090

High Efficiency Water Heaters, Boilers and Pool Heaters
Lochinvar[®]



LOCHINVAR LEADERSHIP

Innovative High-Efficiency Water Heating Products



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High Efficiency Water Heaters, Boilers and Pool Heaters

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